

CHALLENGE

Integration of multiple technical solutions: eCopy scanning, Cannon MFD's, and Microsoft Share Point Portal Server (SPPS). In a multilingual environment

BENEFITS

The customer received a system which complied exactly with their requirements; Canon made a sale of MFD's that would otherwise have gone to a competitor and eCopy now had access to a connector that made their product compatible with SPPS, enabling them to pursue more sales with Microsoft.

The project was delivered on time and within budget.

Canon Europe had a requirement to integrate their multi functional devices (MFD's) with Microsoft's Share Point Portal Server (SPPS), for a specific important customer in Madrid.

Challenge

The software supplier for the MFD's, eCopy Inc., had no knowledge of SPPS; Microsoft could not spare the resource for such a small project; and Canon had no in-house technical resource to address a problem of this kind; The end user only spoke Spanish, and finally there was no specification in place for either the system itself, or the customer's requirements.

Solution

Peoplewware had already worked on the eCopy software at another customer site, they had knowledge of Canon equipment, SPPS expertise and access to a .NET development team. We developed a specification with the customer via Canon Europe in Spain, and then developed a set of user requirements and subsequently a connector that met fully all of the criteria.

Benefits

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Here at peoplewware we've been introducing innovative practices for specific customer requirements for the last six years. Using the lessons learned in the construction, financial services and oil & gas industries we are now applying these practices to businesses across all markets and disciplines.

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